

Insurance Intermediaries Quality Assurance Scheme

List of Currently Approved CPD Activities

19/3/2024

Ref.	Name of Organizer	Title of CPD Activity	No. of modules	No. of CPD hours	Expiry Date	Target Participants
INS-CPD-2017-13	IFS, City University of Macau & Int'l Assoc. of Registered Financial Consultants H.K and Macau Centre Co. Ltd.	Professional Certificate in Financial Consulting (Executive Program)	---	14	---	Insurance Intermediaries (LI+IL)** + Commissioning Body + Public
INS-CPD-2017-18	YF Life Insurance International Limited	New Consultants Orientation Program	5	16	30/11/2024	In-house + Commissioning Body + Brokers
INS-CPD-2018-02	IFS & International Training and Testing Center of City University of Macau	Company and Contract Law		10	---	Insurance Intermediaries + Commissioning Body + Public
INS-CPD-2018-11	IFS & International Training and Testing Center of City University of Macau	Claims Management		10	---	Insurance Intermediaries (GE+LI)** + Commissioning Body + Public
INS-CPD-2018-12	IFS & International Training and Testing Center of City University of Macau	Financial Planning		10	---	Insurance Intermediaries (LI+IL)** + Commissioning Body + Public
INS-CPD-2018-13	IFS & International Training and Testing Center of City University of Macau	Life Insurance-Basic Actuarial Planning and Control		10	---	Insurance Intermediaries (LI)** + Commissioning Body + Public
INS-CPD-2018-14	IFS & International Training and Testing Center of City University of Macau	Risk Management		10	---	Insurance Intermediaries (ALI)** + Commissioning Body + Public

Ref.	Name of Organizer	Title of CPD Activity	No. of modules	No. of CPD hours	Expiry Date	Target Participants
INS-CPD-2018-15	IFS & International Training and Testing Center of City University of Macau	Credit Insurance		10	---	Insurance Intermediaries (GE)** + Commissioning Body + Public
INS-CPD-2018-16	Macau Institute of Financial Services	Law of Inheritance in Macao		5	---	Insurance Intermediaries (ALL)** + Commissioning Body + Public
INS-CPD-2018-17	Macau Institute of Financial Services	Credit Risk Management for Corporate Banking: Red Flag Credit Warning Signal for Corporate Borrower		12	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2018-26	Macau Institute of Financial Services	The Principles of Risk Management		5	---	Insurance Intermediaries (ALL)** + Commissioning Body + Public
INS-CPD-2018-27	Macau Institute of Financial Services	Risk Management for Financial Institutions		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2018-37	Macau Institute of Financial Services	Professional Liability Insurance		5	---	Insurance Intermediaries (GE)** + Commissioning Body + Public
INS-CPD-2018-49	China Life Insurance (Overseas) Co. Ltd.	"自我突破"	-	5	31/1/2024	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2018-58	Macau Institute of Financial Services	Matrimonial Property Regimes in Macao		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public

Ref.	Name of Organizer	Title of CPD Activity	No. of modules	No. of CPD hours	Expiry Date	Target Participants
INS-CPD-2018-59	Macau Institute of Financial Services	Real Estate Law : Real Estate Transactions		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2018-60	Macau Institute of Financial Services	Real Estate Law : Risk and Financing of Real Estate Transactions		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2018-63	Manulife (International) Limited	Need Based Selling Skills	2	12	31/12/2024	In-house + Contracted Insurance Agents
INS-CPD-2019-02	Luen Fung Hang Life Limited	“Know more Critical Illness, and the Related Treatment” Seminar*	-	5	31/12/2024	In-house + Insurance Salesman of Banking Agency
INS-CPD-2019-03	Macau Institute of Financial Services	Retirement Planning Management		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2019-04	Macau Institute of Financial Services	Professional Ethics for Financial Practitioners		5	---	Insurance Intermediaries (ALL)** + Employees of Commissioning Body + Public
INS-CPD-2019-05	Macau Institute of Financial Services	Social Responsibilities of the Financial Services Industry		5	---	Insurance Intermediaries (ALL)** + Employees of Commissioning Body + Public
INS-CPD-2019-09	Macau Institute of Financial Services	Innovation and Transformation of InsurTech		6	---	Insurance Intermediaries (ALL)** + Employees of Commissioning Body + Public
INS-CPD-2019-14	Manulife (International) Limited	Law of Marriage and Inheritance in Macao		4	17/3/2023	In-house + Manulife Contracted Insurance Agents and Brokers

Ref.	Name of Organizer	Title of CPD Activity	No. of modules	No. of CPD hours	Expiry Date	Target Participants
INS-CPD-2019-16	Macau Institute of Financial Services	The Psychology of Investing		3	---	Insurance Intermediaries (ALL)** + Commissioning Body + Public
INS-CPD-2019-17	Macau Institute of Financial Services	Personality Analysis of Interpersonal Communication Skills		3	---	Insurance Intermediaries (ALL)** + Commissioning Body + Public
INS-CPD-2019-21	Manulife (International) Limited	Property Legal Rights and Insurance Contracts in Macau		4	15/7/2024	In-house + Contracted Insurance Agents and Brokers
INS-CPD-2019-25	Macau Institute of Financial Services	Guangdong-Hong Kong-Macao Greater Bay Area – Opportunities and Challenges for Macao’s Financial Sector		3	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2019-34	Macau Institute of Financial Services	The Internationalization of RMB		3	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-02	Macau Institute of Financial Services	New Economy and Macau's Financial Development		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-06	IFS & Financial Intelligence Office	Seminar on Anti-Money Laundering and Counter-Financing of Terrorism (AML/CFI)		2	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-09	Macau Institute of Financial Services	Macao’s Company Law		10	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-10	Manulife (International) Limited	Investment Knowledge Workshop	3	18	8/4/2023	In-house

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INS-CPD-2020-13	Macau Institute of Financial Services	Stress Management		5	---	Insurance Intermediaries (ALL)** + Employees of Commissioning Body + Public
INS-CPD-2020-14	Macau Institute of Financial Services	Quality Customer Services		5	---	Insurance Intermediaries (ALL)** + Employees of Commissioning Body + Public
INS-CPD-2020-15	Macau Institute of Financial Services	Legal Entity: Association and Owners' Committee		5	---	Insurance Intermediaries (ALL)** + Employees of Commissioning Body + Public
INS-CPD-2020-16	IFS & International Training and Testing Center of City University of Macau	Strategic Management of Insurance Agency Team		10	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public
INS-CPD-2020-17	IFS & International Training and Testing Center of City University of Macau	Customer Relationship Management of Insurance		10	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public
INS-CPD-2020-18	IFS & International Training and Testing Center of City University of Macau	Personal Financial and Risk Management		5	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public
INS-CPD-2020-19	IFS & International Training and Testing Center of City University of Macau ^[1]	Provident Fund and Annuity Planning		5	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public
INS-CPD-2020-20	IFS & International Training and Testing Center of City University of Macau ^[1]	Asset allocation		5	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public
INS-CPD-2020-21	IFS & International Training and Testing Center of City University of Macau	Enhancement of Human Resource Competitive Advantage by Motivation and Remuneration		5	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public

Ref.	Name of Organizer	Title of CPD Activity	No. of modules	No. of CPD hours	Expiry Date	Target Participants
INS-CPD-2020-22	IFS & International Training and Testing Center of City University of Macau	Development of Competency for Superior Performance by Performance Management		5	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public
INS-CPD-2020-23	IFS & International Training and Testing Center of City University of Macau	The Positioning and Economic Framework of Macau		5	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public
INS-CPD-2020-24	IFS & International Training and Testing Center of City University of Macau	The Financial Markets and Instruments		5	---	Insurance Intermediaries (GE+LI)** + Employees of Commissioning Body + Public
INS-CPD-2020-25	IFS & International Training and Testing Center of City University of Macau	Principles and Practices of Risk Management		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-26	IFS & International Training and Testing Center of City University of Macau	The Risk Management of Macau Financial Institutions		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-27	Macau Institute of Financial Services	Positive Thinking		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-28	Macau Institute of Financial Services	Effective Skills on Complaint Handling		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-29	Macau Institute of Financial Services	Regulatory Aspects of Financial Planning in Macao		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-30	Macau Institute of Financial Services	Liability Insurance and Legal Liability Exposure		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public

Ref.	Name of Organizer	Title of CPD Activity	No. of modules	No. of CPD hours	Expiry Date	Target Participants
INS-CPD-2020-33	Macau Institute of Financial Services	Overview of Motor Insurance in the Guangdong-Hong Kong-Macau Greater Bay Area		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-36	Macau Institute of Financial Services	Cyber Security		3	---	Public
INS-CPD-2020-38	Macau Institute of Financial Services	Complaint Management and Regulatory Requirements		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-39	Macau Institute of Financial Services	Macao Law on Negotiable Instruments		3	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-40	Macau Institute of Financial Services	Improving Workplace Productivity		5	---	Insurance Intermediaries (ALL)** + Employees of Commissioning Body + Public
INS-CPD-2020-42	Macau Institute of Financial Services	Bond Market and Financial Development in Macao		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-43	Macau Institute of Financial Services	Macao and Mainland Taxation Regime		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-44	Macau Institute of Financial Services	Property Damage Insurance for Large Enterprises		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2020-46	Macau Institute of Financial Services	Adverse Selection in the Insurance Industry		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public

Ref.	Name of Organizer	Title of CPD Activity	No. of modules	No. of CPD hours	Expiry Date	Target Participants
INS-CPD-2020-47	Macau Institute of Financial Services	Advanced Course in Development and Application of FinTech		6	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-02	Macau Institute of Financial Services	Project Insurance and Construction All Risks Insurance		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-03	Macau Institute of Financial Services	Practical knowledge of Listed Corporate Events & Shareholder Rights		6	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-07	Macau Institute of Financial Services	Money Laundering and Case Studies		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-08	Macau Institute of Financial Services and Association Of Chong Hang Intellectual Elites	Green Finance and Development of the Greater Bay Area		18	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-09	IFS & International Training and Testing Center of City University of Macau	Mediation decision		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-10	IFS & International Training and Testing Center of City University of Macau	Macau Anti-Money Laundering Law		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-11	IFS & International Training and Testing Center of City University of Macau ^[1]	Macau Financial Law		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-12	Macau Institute of Financial Services	Workplace Persuasion Skills		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public

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INS-CPD-2021-13	Macau Institute of Financial Services	Overview of Employment Injury Insurance in Guangdong and Macau		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-17	Macau Institute of Financial Services	Introduction to Insurance Clauses in Construction Contracts		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-18	Macau Institute of Financial Services	The Principles and Applications of Index Futures		6	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-19	IFS & Faculty of Business Administration / University of Macau	Introduction to Cross-Boundary Wealth Management		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-20	Macau Institute of Financial Services	Notary and Power of Attorney		5	---	Insurance Intermediaries (ALL)** + Employees of Commissioning Body + Public
INS-CPD-2021-21	Macau Institute of Financial Services	Selling Skills for Financial Services		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-22	Macau Institute of Financial Services	Reputational Risk Management in Financial Institutions		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-23	Macau Institute of Financial Services	RMB Internationalization and Assets Allocation		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-25	Macau Institute of Financial Services	Personal Financial Planning		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public

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INS-CPD-2021-26	Macau Institute of Financial Services	Foundations of Financial Institutions and Markets		5	---	Insurance Intermediaries + Employees of Commissioning Body + Public
INS-CPD-2021-27	AIA International Limited	Underwriting Management for Insurance		10	12/8/2024	In-house
INS-CPD-2021-29	Luen Fung Hang Life Limited	人壽保險實務操作講座	2	5	31/8/2024	In-house + Employees of Commissioning Body
INS-CPD-2021-30	Macau Institute of Financial Services	Overview of Home Insurance		5	---	Public
INS-CPD-2021-31	Macau Institute of Financial Services	Introduction of Inherent Defect Insurance (IDI)		5	---	Public
INS-CPD-2021-35	YF Life Insurance International Limited	Advanced Selling Strategies	4	17	15/2/2025	In-house + Employees of Commissioning Body
INS-CPD-2021-38	Macau Institute of Financial Services	Cyber Insurance		5	---	Public
INS-CPD-2021-39	Macau Institute of Financial Services	Anti-Money Laundering-Risk Categorization and Enhanced Due Diligence Process		5	---	Public
INS-CPD-2022-01	Macau Institute of Financial Services	Practical Financial Document Writing		10	---	Public

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INS-CPD-2022-04	Macau Institute of Financial Services	Macao and Mainland Taxation Regime		5	---	Public
INS-CPD-2022-05	Macau Institute of Financial Services	Selling Master		5	---	Public
INS-CPD-2022-06	Macau Institute of Financial Services	Introduction to Cross-Boundary Wealth Management		5	---	Public
INS-CPD-2022-08	INS-CPD-2022-08-A Macau Institute of Financial Services INS-CPD-2022-08-B AIA International Limited INS-CPD-2022-08-C ICBC (Macau) Pension Fund Management Company Limited INS-CPD-2022-08-D ICBC (Macau) Pension Fund Management Company Limited	Insurance (Module IV) – Pension Fund		10	INS-CPD-2022-08-B 28/2/2024 INS-CPD-2022-08-C 30/11/2023 INS-CPD-2022-08-D 31/5/2024	INS-CPD-2022-08-A Public INS-CPD-2022-08-B In-house + Employees of Commissioning Body INS-CPD-2022-08-C In-house
INS-CPD-2022-12	YF Life Insurance International Limited	Medical & Health Insurance Training Series II (5 modules)		10	15/3/2023	In-house + Employees of Commissioning Body
INS-CPD-2022-13	Macau Institute of Financial Services	Introduction to International Finance		5	---	Public
INS-CPD-2022-14	Macau Institute of Financial Services	Insurance (Module I) – Principles and Practice of Insurance		5	---	Public

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INS-CPD-2022-15	Macau Institute of Financial Services	Insurance (Module II) – Non Life Insurance		5	---	Public
INS-CPD-2022-16	Macau Institute of Financial Services	Insurance (Module III) – Life Insurance		5	---	Public
INS-CPD-2022-17	Macau Institute of Financial Services	Insurance (Module V) – Investment-Linked Long Term Insurance		5	---	Public
INS-CPD-2022-18	YF Life Insurance International Limited	投資市場近況系列 II		4	15/6/2023	In-house
INS-CPD-2022-19	Manulife (International) Limited	淺淡中醫-常見癌症的預防及治療		6	30/5/2024	In-house
INS-CPD-2022-21	Macau Institute of Financial Services & Macau Anti-Money Laundering Specialists Association	Macau Anti-Money Laundering Professional, MAMLP		18	---	Public
INS-CPD-2022-22	Macau Institute of Financial Services & Macau Anti-Money Laundering Specialists Association	Macau Anti-Money Laundering Specialist, MAMLS		15	---	Public
INS-CPD-2022-23	Macau Institute of Financial Services	Introduction to Financial Insurance		5	---	Public
INS-CPD-2022-24	Macau Institute of Financial Services & CPA Australia & Macau Society of Registered Accountants	Webinar - IFRS 17: Insurance Contracts		1.5	---	Public

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INS-CPD-2022-25	Macau Institute of Financial Services & Macau Financial Law Association & 珠海橫琴琴澳金融行業協會及橫琴金融行業協會	Advanced Course in Henqin-Macao Cross-Border Wealth Management (Studies and Observations Group)		5	---	Public
INS-CPD-2022-26	Macau Institute of Financial Services	Corruption Prevention Regime		5	---	Public
INS-CPD-2022-27	Macau Institute of Financial Services	Basic Banking Knowledge		10	---	Public
INS-CPD-2022-28	Macau Institute of Financial Services & Macau Institute of Management	Improving persuasive skills workshop		6	---	Public
INS-CPD-2022-29	Macau Institute of Financial Services	Personal data protection regime in Macau		5	---	Public
INS-CPD-2022-31	Macau Institute of Financial Services & Macau Institute of Management	Essential financial knowledge for non-finance staffs		6	---	Public
INS-CPD-2022-32	Macau Institute of Financial Services	Theory and Application of the Macao Trust Law		10.5 hours (Before Mar, 2023: 9 hours)	---	Public
INS-CPD-2022-33	Macau Institute of Financial Services	Individual and Group Medical Insurance		5	---	Public

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INS-CPD-2023-01	Macau Institute of Financial Services & Macau Institute of Management	Professional Negotiation Skills		7	---	Public
INS-CPD-2023-03	AXA China Region Insurance Company (Bermuda) Limited	Financial Planning & Basic Insurance Knowledge		10	31/12/2024	In-house + Employees of Commissioning Body
INS-CPD-2023-05	Macau Institute of Financial Services & Macau Institute of Management	Business Communication and Closing Skills		6	---	Public
INS-CPD-2023-06	China Life Insurance (Overseas) Company Limited Macau Branch	財務策劃工作坊	-	5	---	In-house + Employees of Commissioning Body
INS-CPD-2023-07	Macau Institute of Financial Services	Practical Knowledge in Bond Markets		5	---	Public
INS-CPD-2023-08	Macau Institute of Financial Services	Investment Instruments and Financial Planning		3	---	Public
INS-CPD-2023-09	Macau Institute of Financial Services	Problem Loan Management		<u>6 hours</u> Before March, 2023: 5 hours	---	Public
INS-CPD-2023-10	YF Life Insurance International Limited	Legal and Compliance Series 2		6	15/3/2024	In-house + Employees of Commissioning Body

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INS-CPD-2023-11	Macau Institute of Financial Services & Macau Institute of Management	The Basics of the Metaverse and Blockchain		12	---	Public
INS-CPD-2023-12	Macau Institute of Financial Services & Macau Institute of Management	Overview of Macao Registration and Notarization Law		3	---	Public
INS-CPD-2023-13	Macau Institute of Financial Services	Overview of Macau Automobile Insurance Regime	---	5	---	Public
INS-CPD-2023-14	Macau Institute of Financial Services & Macau Institute of Management	The Property Law and Obligation Law of Macao	---	3	---	Public
INS-CPD-2023-15	Macau Institute of Financial Services	Overview of Life Insurance Products and Product Governance	---	5	---	Public
INS-CPD-2023-16	Macau Institute of Financial Services & Macau Institute of Management	Anti-bribery and Compliance Audit Workshop	---	6	---	Public
INS-CPD-2023-17	Macau Institute of Financial Services	Advanced Course in Guangzhou-Macao Cross-Border Green Finance	---	10	---	Public
INS-CPD-2023-18	Macau Institute of Financial Services	Macau Financial Law Course Series - Financial Securities		18	---	Public

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INS-CPD-2023-19	YF Life Insurance International Limited	Investment Market Update Series 4		5	31/5/2024	In-house + Employees of Commissioning Body
INS-CPD-2023-20	YF Life Insurance International Limited	High Net Worth Customers Wealth Planning Series I		6	31/5/2024	In-house + Employees of Commissioning Body
INS-CPD-2023-21	Macau Institute of Financial Services	Basic Knowledge on Bank Lending	---	10	---	Public
INS-CPD-2023-22	Macau Institute of Financial Services & Macau Institute of Management	Contract Law of Macao	---	3	---	Public
INS-CPD-2023-23	AXA China Region Insurance Company (Bermuda) Limited	Understanding customer needs on financial & estate planning and new development of the insurance market (4 modules)	4	10	15/7/2024	In-house + Insurance Intermediaries
INS-CPD-2023-24	Macau Institute of Financial Services & Macau Institute of Management	Overview of Macau Commercial Law	---	3	---	Public
INS-CPD-2023-25	Macau Institute of Financial Services & City University of Macau	Chartered Financial Analyst - Level I Exam Preparation	---	10	---	Public
INS-CPD-2023-26	Macau Institute of Financial Services & Macau Insurance Industry Professionals Associations	Actuarial Knowledge	---	5	---	Public

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INS-CPD-2023-27	Macau Institute of Financial Services	Financial Institutions Internal Control	---	5	---	Public
INS-CPD-2023-28	Macau Institute of Financial Services & Macau Institute of Management	Overview of Macao Civil Procedure Law	---	3	---	Public
INS-CPD-2023-29	Macau Institute of Financial Services & Macau Institute of Management	Overview of The Family Law and Inheritance Law of Macao	---	3	---	Public
INS-CPD-2023-30	Macau Institute of Financial Services & Macau Institute of Management	Dealing with legal issues and procedures after a road accident	---	3	---	Public
INS-CPD-2023-31	Fidelidade Macau - Insurance Company Limited	Leadership Challenges For Sustainable Future	---	10	31/10/2024	Public
INS-CPD-2023-32	YF Life Insurance International Limited	如何運用DISC提升銷售效能	---	3	15/11/2024	In-house + Employees of Commissioning Body
INS-CPD-2023-33	Macau Institute of Financial Services	Introduction to Financial Planning	---	5	---	Public
INS-CPD-2023-34	Manulife (International) Limited	Introduction to Macao Commercial Law, Macao Trust Law, Macao Personal Data Protection Act	3	8	15/11/2024	In-house + Employees of Commissioning Body

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INS-CPD-2023-35	AIA International Limited	Professional Ethics Program	-	10	15/12/2024	In-house + Employees of Commissioning Body
INS-CPD-2023-36	Manulife (International) Limited	親子理財與 認識客戶的心理與行為	3	10	30/11/2024	In-house + Employees of Commissioning Body
INS-CPD-2023-37	China Life Insurance (Overseas) Company Limited Macau Branch	創富理財	-	5	15/1/2025	In-house + Employees of Commissioning Body
INS-CPD-2023-38	FWD Life Insurance Company (Macau) Ltd.	2024 Finanacial Planning Series	5	12	31/12/2024	In-house + Employees of Commissioning Body
INS-CPD-2023-40	AXA China Region Insurance Company (Bermuda) Limited	Exploring customers' financial needs in various perspectives	4	10	31/12/2024	In-house + Employees of Commissioning Body
INS-CPD-2024-01	AIA International Limited	Agency Leader Development Program	-	10	31/12/2024	In-house
INS-CPD-2024-02	YF Life Insurance International Limited	Advanced Selling Skills Course	-	5	31/1/2025	In-house + Employees of Commissioning Body
INS-CPD-2024-03	Macau Institute of Financial Services & Macau Institute of Management	Public Speaking and Presenting at Work	-	6	---	Public

Ref.	Name of Organizer	Title of CPD Activity	No. of modules	No. of CPD hours	Expiry Date	Target Participants
INS-CPD-2024-04	YF Life Insurance International Limited	如何運用DISC提升銷售效能II	-	3	15/3/2025	In-house + Employees of Commissioning Body
INS-CPD-2024-05	Macau Institute of Financial Services & Macau Institute of Management	澳門刑法概述	-	3	15/3/2025	In-house + Employees of Commissioning Body
INS-CPD-2024-06	YF Life Insurance International Limited	Financial Calculations Learning - Asset Valuation	-	2	15/3/2025	In-house + Employees of Commissioning Body